##### **Product manager**

**We are looking to add a Senior Product Manager to our Operations team.**

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| Job title: | **Senior Product Manager** | Location: | **Global** |
| Reporting to: | **COO** | Availability: | **August 2020** |
| Department: | **Operations** | Term: | **Full-Time** |

## Why rI?

**We believe we can reinvent retail operations through advanced analytics, growing sales and profitability for our global retail and consumer goods clients.**

### What do we do?

At Retail Insight, we have built a suite of innovative retail execution analytics products trusted by some of the world’s leading retail and consumer goods companies including Walmart, Woolworths, Diageo and Danone.

We provide head office, stores and suppliers with data-driven insights that direct action and capture value. We specialise in-store and are at the cutting edge of retail analytics technology, helping identify drivers, and alerting to close, lost sales and lost profits from out-of-stocks, poor in-store execution, waste, markdown, and total loss.

### responsibilities

Reporting to the Chief Operating Officer the Senior Product Manager will lead our Product Management function and be responsible for:

* Defining and executing the strategy and long-term vision of the Retail Insight’s product suite, including, but not limited to: On Shelf Availability, Intelligent Pricing and Supplier In-store Operational Analytics.
* Identify product opportunities in the area of retail operational loss (from existing product enhancements to new products) via market research, collaboration with internal stakeholders, and direct customer engagement.
* Estimate market sizing and revenue potential
* Formulate a successful release and launch strategy with development, marketing and sales
* Provide key product information to Sales & Marketing.
* Support the Sales team in key sales cycles.
* Develop comprehensive product requirements / designs (i.e. Roadmaps) and collaborate with the Engineering/DS team on implementation.
* Maintain individual product roadmaps and manage development and release prioritisation.
* Responsibility for product business metrics, release dates, RoI/case study generation, product references and usage statistics

### What does it take to be successful in this role?

Requirements:

* 5+ years of experience in Product Management
* Experience in the retail or consumer goods industry
* Experience with supply chain and /or demand planning is advantageous
* University Degree (Master’s Degree preferred) with high marks from a recognised university with course emphasis in economics/business, engineering, operations research, information systems, statistics and/or mathematics
* Familiarity with basic statistical techniques and software
* Very strong oral and written communication skills in English
* Skilled in the use of MS Office products (Excel, PowerPoint)
* Good interpersonal skills; formal presentation and/or sales skills
* Prior experience with Agile development.
* Must be organised, detail-oriented and able to effectively prioritize and execute tasks in a high-pressure environment
* Ability to present ideas/concepts/designs in user-friendly language and produce clear and concise documentation
* Highly self-motivated and directed
* Strong analytical and problem-solving abilities
* Experience working in a team-oriented, collaborative environment (e.g. with distributed teams).

### if this sounds like you then we’d love to hear from you.